

MISSION STATEMENT

Water poses one of the greatest sustainability challenges of the 21st Century. Water scarcity and pollution, among many other issues, threaten our ability to grow strong and stable economies, meet basic human needs, and protect healthy ecosystems (and the services they provide), while also posing severe human health problems. Business organizations are greatly affected by – and also often contribute to – these important issues. Because of this, we are increasingly seeking more information and trying to understand how to address these challenges.

Launched in July 2007 by the UN Secretary-General, the CEO Water Mandate is a unique public-private initiative designed to assist companies in the development, implementation, and disclosure of water sustainability policies and practices.

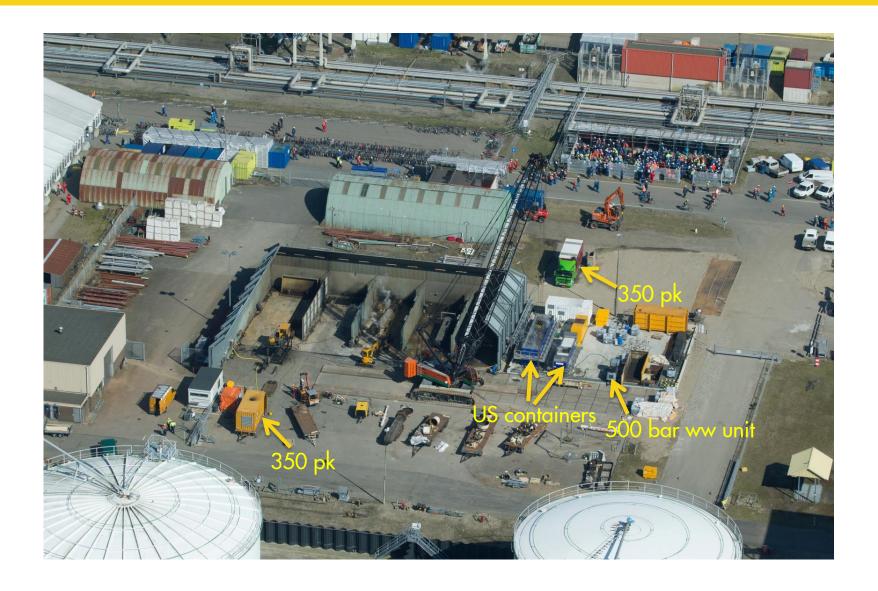
Royal Dutch Shell plc (The Netherlands) is one of the endorsing companies.

Applying ultrasonic cleaning is a way to contribute to the goal of lowering the water footprint of our production process.

Shell Nederland Chemie BV Not restricted may 2013

2

LAYOUT OF THE WASH PAD



WATER FOOTPRINT COMPARISON MLO TA 2013

US Cleaned: 51 bundles, 700 accessories, working 2 * 10 hrs/day for 16 days

Ultrasonic & Hydroblasting

2* 350 pk (bhp) pump, 1000 bar (14500 psi) at 130 ltr/min = 15,6 m3/hr

1* 500 bar (7250 psi) warm water unit at 25 ltr/min = 1,5 m3/hr

Actual average usage: 60 m3/day

Only Hydroblasting

2* 600 pk (bhp) pump, 1000 bar (14500 psi) at 225 ltr/min = 27 m3/hr
2* 350 pk (bhp) pump, 1000 bar (14500 psi) at 130 ltr/min = 15,6 m3/hr
1* 500 bar (7250 psi) warm water unit at 25 ltr/min = 1,5 m3/hr
Working 50% of the hours = 10 hrs/day gives 441 m3/day

Result: reduction of 86%; saving a total of 6100 m3 of fresh water during TA

COSTS / SAVINGS

Costs saving fresh water

Costs saving waste water

Costs saving diesel oil

Energy Ultrasonic for 9 m and 6 m

Total savings diesel oil

Chemical costs

Cleaning costs chemicals

after shutdown

6.100 m3 x € 1,30 = € 7.930,-

6.100 m3 x € 100,- = € 610.000,-

300 HP x 0,2 x 15 hrs x 16 days = € 14.400,-

€ 57.600,- - € 14.400,- = € 43.200,-

€ 100,- x 15 x 16 = € 24.000,-

€ 10.000,-

INVESTMENT

Investment high pressure

2 x 600 HP with truck bundle blaster = approx. € 800.000,-

2 x Bundle cleaner with robot tube cleaner = approx. € 800.000,-

Total investment = € 1.600.000,-

Investment ultrasonic system

9 m vessel € 1.400.000,-

6 m vessel € 650.000,-

Total investment = € 2.050.000,-

Difference in investment = approx. 22 % less for high pressure

OPERATING COSTS

Man power

High pressure pump operators for two pumps = 4 operators

Ultrasonic operators for two vessels = 2 operators

Labour savings

2 operators x 20 working hours x \in 30,- a/h x 16 days = \in 19.200,-

RESOURCES

The CEO Water Mandate, jan. 2011

http://ceowatermandate.org/files/Ceo_water_mandate.pdf

VEMW Duurzaam industrieel watergebruik

www.vemw.nl

Reports and photo's of the cleaned equipment

https://sww-

knowledge.shell.com/knowhow/livelink.exe?func=ll&objId=160530977 &objAction=browse&sort=name

